

Quality & Security Policy

NST is committed to maintain high quality standards in delivering timely and cost effective solutions to our customers by continual improvement of our processes, instilling quality consciousness amongst all employees and recognizing the confidentiality, integrity and availability of information assets to relevant stakeholders including our customers.

Business Objectives & Goals

- 1. Key Objective 1: Provide high quality services to our clients.
 - Goal 1 Client Satisfaction Score of more than 90 %
 - Goal 2 On time Delivery >90%
 - Goal 3 No defects of showstopper/critical type in first release to the client.
- 2. Key Objective 2: Continuous focus on employee satisfaction and competency development so as to reduce and stabilize employee attrition.
 - Goal 1 A minimum of 4-man days training in a year per employee.
 - Goal 2 Overall attrition rate <15% in year
 - Goal 3 Employee satisfaction survey score of greater than 75%
- 3. Key Objective 3: Continual improvement of services to our internal & external customers.

 Goal 1 Key process performance improvement of at least 10% per annum in all departments
- **4. Key Objective 4:** To secure its information assets and of its customers, NST shall deploy procedures to maintain confidentiality, integrity and availability of all information assets.

Date: 12th Sep 2019

- Goal 1 Number of security incidents of high severity to be less than 5% of total security incidents.
- 5. Key Objective 5: To have year on year revenue increase while maintaining profitability
 - Goal 1 Revenue growth of >=40% with respect to the previous financial year
 - **Goal 2 Profit before Tax to be >=20%**

Ajay Kumar Zalpuri Managing Director, North Shore Technologies Pvt. Ltd.